



**State of Connecticut
Office of Health Care Access
Letter of Intent/Waiver Form
Form 2030**

All Applicants must complete a Letter of Intent (LOI) form prior to submitting a Certificate of Need application, pursuant to Sections 19a-638 and 19a-639 of the Connecticut General Statutes and Section 19a-643-79 of OHCA's Regulations. Please submit this form to the Commissioner of the Office of Health Care Access, 410 Capitol Avenue, MS# 13HCA, P.O. Box 340308, Hartford, Connecticut 06134-0308.

SECTION I. APPLICANT INFORMATION

If there are more than two Applicants, please attach a separate sheet of paper and provide additional information in the format below.

	Applicant One	Applicant Two
Full legal name	Southeastern Connecticut Imaging Center, LLC	
Doing Business As	Southeastern Connecticut Imaging Center, LLC	
Name of Parent Corporation	N/A	
Mailing Address, if Post Office Box, include a street mailing address for Certified Mail	Crossroads Professional Building 196 Waterford Parkway South Waterford, CT 06385	
Applicant type (e.g., profit/non-profit)	Profit	
Contact person, including title or position	Sheldon M. Robbins, M.D. Department of Radiology	
Contact person's street mailing address	Lawrence & Memorial Hospital 365 Montauk Avenue New London, CT 06320	
Contact person's phone #, fax # and e-mail address	Phone: 860 442-0711, Ext 2214 Fax: 860 444-6851 Email: smrrad@sheldonrobbins.com	

SECTION II. GENERAL APPLICATION INFORMATION

a. Proposal/Project Title: **Establish and operate an imaging center in Waterford, Connecticut.**

b. Type of Proposal, please check all that apply:

☒ Change in Facility (F), Service (S) or Function (Fnc) pursuant to Section 19a-638, C.G.S.:

☒ **New** (F, S, Fnc) ☐ Replacement ☐ Additional (F, S, Fnc)

☐ Expansion (F, S, Fnc) ☐ Relocation ☐ Service Termination

☐ Bed Addition ☐ Bed Reduction ☐ Change in Ownership/Control

☒ Capital Expenditure/Cost, pursuant to Section 19a-639, C.G.S.:

☒ Project expenditure/cost greater than \$ 1,000,000

☒ Equipment Acquisition greater than \$ 400,000

☐ New ☐ Replacement ☐ Major Medical

☒ Imaging ☐ Linear Accelerator

☐ Change in ownership or control, pursuant to Section 19a-639 C.G.S., resulting in a capital expenditure over \$1,000,000

c. Location of proposal (Town including street address): **Crossroads Professional Building 196 Waterford Parkway South, Waterford, CT 06385**

d. List all the municipalities this project is intended to serve: **East Lyme, Groton, Ledyard, Lyme, Montville, New London, North Stonington, Old Lyme, Stonington, and Waterford**

e. Estimated starting date for the project: **May 2006**

- f. Type of project: 20, 22 (Fill in the appropriate number(s) from page 7 of this form)

Number of Beds (to be completed if changes are proposed)

Type	Existing Staffed	Existing Licensed	Proposed Increase (Decrease)	Proposed Total Licensed
	N/A			

SECTION III. ESTIMATED CAPITAL EXPENDITURE INFORMATION

- a. Estimated Total Capital Expenditure: \$ 1,712,451
- b. Please provide the following breakdown as appropriate:

Construction/Renovations	\$ 208,354
Medical Equipment (Purchase)	\$ 62,500
Imaging Equipment (Purchase)	\$ 160,505
Non-Medical Equipment (Purchase)	\$ 197,500
Sales Tax	\$ 9,630
Delivery & Installation	\$ 0
Total Capital Expenditure	\$ 638,489
Fair Market Value of Leased Equipment	\$ 1,073,962
Total Capital Cost	\$ 1,712,451

Major Medical and/or Imaging equipment acquisition:

Equipment Type	Name	Model	Number of Units	Cost per unit
CT Scanner	GE Healthcare	LightSpeed Ultra	1	\$427,855
Ultrasound	GE Healthcare	LOGIQ 7	1	\$161,107
Mammography	Hologic LORAD	Selenia	1	\$405,000
General Radiography	Quantum	Q-Rad CS-2 Radiographic System	1	\$ 82,030
Computed Radiography	Fuji	Smart CR Preferred Package	1	\$ 78,475
Bone Densitometer	Hologic	Discovery C	1	\$ 80,000

Note: Provide a copy of the contract with the vendor for major medical/imaging equipment.

Response: Final vendor contracts will be submitted with the CON application.

c. Type of financing or funding source (more than one can be checked):

- ☒ Applicant's Equity
 ☒ Lease Financing
 ☐ Conventional Loan
☐ Charitable Contributions
 ☐ CHEFA Financing
 ☐ Grant Funding
☐ Funded Depreciation
 ☐ Other (specify): _____

SECTION IV. PROJECT DESCRIPTION

Please attach a separate 8.5" X 11" sheet(s) of paper and provide no more than a 2 page description of the proposed project, highlighting all the important aspects of the proposed project. Please be sure to address the following (if applicable):

- Currently what types of services are being provided? If applicable, provide a copy of each Department of Public Health license held by the Petitioner.
- What types of services are being proposed and what DPH licensure categories will be sought, if applicable?
- Who is the current population served and who is the target population to be served?
- Identify any unmet need and how this project will fulfill that need.
- Are there any similar existing service providers in the proposed geographic area?

6. What is the effect of this project on the health care delivery system in the State of Connecticut?
7. Who will be responsible for providing the service?
8. Who are the payers of this service?

If requesting a Waiver of a Certificate of Need, please complete Section V.

SECTION V. WAIVER OF CON FOR REPLACEMENT EQUIPMENT

I may be eligible for a waiver from the Certificate of Need process because of the following:
(Please check all that apply)

- ☐ This request is for Replacement Equipment.
 - ☐ The original equipment was authorized by the Commission/OHCA in Docket Number: _____.
 - ☐ The cost of the equipment is not to exceed \$2,000,000.
 - ☐ The cost of the replacement equipment does not exceed the original cost increased by 10% per year.

Please complete the attached affidavit for Section V only.

AFFIDAVIT

Applicant: Southeastern Connecticut Imaging Center, LLC
Project Title: New Facility

I, Bruce D. Cummings, President
(Name) (Position – CEO or CFO)

of SE CT Imaging Center, LLC, being duly sworn, depose and state that the
information provided in this CON Letter of Intent/Waiver Form (2030) is true and accurate to
the best of my knowledge, and that SE CT Imaging Center, LLC complies with the appropriate and
(Facility Name)

applicable criteria as set forth in the Sections 19a-630, 19a-637, 19a-638, 19a-639, 19a-486
and/or 4-181 of the Connecticut General Statutes.

[Signature]
Signature

12/16/05
Date

Subscribed and sworn to before me on December 16, 2005

Margaret L. Irakas
Notary Public/Commissioner of Superior Court

My commission expires: Nov. 30, 2010

Project Type Listing

Please indicate the number or numbers of types of projects that apply to your request on the line provided on the Letter of Intent Form (Section II, page 2).

Inpatient

1. Cardiac Services
2. Hospice
3. Maternity
4. Med/ Surg.
5. Pediatrics
6. Rehabilitation Services
7. Transplantation Programs
8. Trauma Centers
9. Behavioral Health (Psychiatric and Substance Abuse Services)
10. Other Inpatient

Outpatient

11. Ambulatory Surgery Center
12. Birthing Centers
13. Oncology Services
14. Outpatient Rehabilitation Services
15. Paramedics Services
16. Primary Care Clinics
17. Urgent Care Units
18. Behavioral Health (Psychiatric and Substance Abuse Services)
19. MRI
20. CT Scanner
21. PET Scanner
22. Other Imaging Services
23. Lithotripsy
24. Mobile Services
25. Other Outpatient
26. Central Services Facility

Non-Clinical

27. Facility Development
28. Non-Medical Equipment
29. Land and Building Acquisitions
30. Organizational Structure (Mergers, Acquisitions, Affiliations, and Changes in Ownership)
31. Renovations
32. Other Non-Clinical

Project Description

The Applicant, Southeastern Connecticut Imaging Center ("SEC") is proposing to establish and operate a free standing, diagnostic imaging center in Waterford, Connecticut. SEC is a limited liability company whose Members include L&M Systems, Inc., a for profit subsidiary of Lawrence and Memorial Hospital, and Ocean Radiology Associates, P.C., a private physician practice that currently functions as the sole radiology provider for the Hospital. Each Member will own 50% of the membership interests in SEC.

The Applicant is proposing to provide the following imaging modalities: multi-detector CT, ultrasound, general radiography, digital mammography, and bone densitometry.

SEC will lease approximately 9,800 square feet of space in the Crossroads Professional Building, a multi-specialty medical office building, located at 196 Waterford Parkway South, in Waterford, Connecticut.

SEC will apply for DPH licensure as an outpatient facility and will be the healthcare entity that provides all services. SEC expects to be a participating provider with all payers including Medicare, Medicaid, commercial insurance, managed care, worker's compensation, and self pay.

The targeted population for this project consists of the existing and future patients of Lawrence and Memorial Hospital, primarily the residents of the Hospital's primary service area towns of East Lyme, Groton, Ledyard, Lyme, Montville, New London, North Stonington, Old Lyme, Stonington, and Waterford.

The establishment of SEC represents a system-wide strategy and approach to address the imaging needs of the patients of Lawrence and Memorial Hospital. Emerging clinical applications, population growth in the service area and the aging of the population will drive continued growth in demand for imaging services.

An analysis of the service area demographics, incidence rate and expected annual growth rate for CT Scan procedures, indicates a need for an additional CT Scanner to service the outpatient population. The acquisition of a multi-detector CT Scanner by SEC will enable the Hospital and its radiologists to meet the current and expected future demand for CT imaging services.

At present, the Hospital and its outpatient imaging facilities, Pequot Health Center, and Flanders Health Center, cannot accommodate significant increased demand for services due to the following factors:

- Scheduling delays for CT, ultrasound, and mammography
- Inability to further expand scheduled hours of operation, which currently include evening and weekend shifts
- CT scan equipment operating beyond capacity.

As a result, the Hospital has experienced limited annual growth in the volume of imaging services provided. Community based physicians affiliated with the Hospital have been forced

to direct their patients to other imaging providers because patients cannot be scheduled within a reasonable timeframe or at a reasonable hour of the day.

The need for a free standing facility located within the service area is necessitated by limited facility space available on the Hospital's campus. This limitation restricts any future expansion of the radiology department for outpatient services.

SEC provides an opportunity for Lawrence and Memorial Hospital to improve the quality of care of its imaging services and provide better patient access to those services. Outpatients will benefit from equipment incorporating the latest imaging technology and capabilities that include advanced clinical applications. The free standing facility will operate in a location centralized within the Hospital's primary service area, easily accessible from the I-95 corridor. It is expected that, as a result of this project, the current scheduling delays and wait times will be decreased. Patients will not be forced to schedule their outpatient imaging procedures at 9PM. In addition, it will offer convenient access to imaging services for the patients of the physician practices located within the medical office building, Crossroads Professional Building.

SEC will enable Lawrence and Memorial Hospital and its radiologists to better service the affiliated community based physicians and their patients. The establishment of this imaging center has the support of the local physicians and clinicians.

This project will positively impact on the health care delivery system in the State of Connecticut for it will provide convenient access to advanced imaging services at a competitive price to the residents of this community. The facility will be environmentally friendly for the proposed advanced digital diagnostic imaging services will be in a filmless environment linked through state-of-the-art networking and communication systems. The use of the electronic digital network limits film processing.

The existing imaging providers located in the proposed service area include Lawrence and Memorial Hospital and its two outpatient facilities, Flanders Health Center (mammography, diagnostic, and ultrasound), and Pequot Health Center (CT, MRI, diagnostic radiography, mammography, bone densitometry, and ultrasound). In addition, the other imaging providers located in the proposed service area towns include MRI of New London (MRI only), Open MRI of Groton (MRI only), and Old Lyme Radiology (diagnostic radiology and mammography).